

The 2022 Highlands County Junior Livestock Auction will be both live and online.

We have contracted with Cattle In Motion LLC to provide an online bidding option in addition to the live auction. **All animals will sell by the head not by the pound.**

To bid on and buy an animal in the 2022 HC Junior Livestock Auction you have two options:

1. **Live Auction:** Attend the Live Auction, just as you always have, at the HC Fairgrounds Livestock Arena on Thursday, February 10, 2022. Come and enjoy a great steak dinner sponsored by the HC Cattlemen's Organization, HC CattleWomen Association, 4-H Foundation and the HC Jr. Livestock Committee beginning at 5 PM. Pick up your buyer's registration packet and dinner tickets at the Buyer's Check In Table. The Live Auction begins at 6 PM. We plan to block off an even larger seating area just for Buyer's to provide more space. If you were a buyer last year, you are preregistered, and we will have your buyer packet ready for you. If you would like to register to be a buyer at the live auction, please contact info@hcfair.net and we will get your packet ready. You may also register onsite at the Buyer's Table.
2. **Online Auction:** Register with Cattle In Motion LLC at the following link:
<http://www.cattleinmotion.com/event/highlands-county-fair-junior-livestock-auction-0>

Your registration for online bidding must be complete at least 24 hours prior to the start of the auction (by 6 PM February 9th).

After the sale, those who bought an animal will be contacted on options for resale, to process the meat, or to pick up (heifer/goat).

If you are participating in the online auction and wish to also be invoiced for any Add-Ons you would like to give, please let us know by completing the attached "add-on" form and emailing info@hcfair.net. Add-Ons will not be processed through Cattle In Motion.

When you buy an animal through the live or online auctions you will have the following options:

MARKET STEERS OR MARKET SWINE SALES:

- You may bid and “resale”: In this case, the meat is resold to a processor and you pay the difference between your bid and the market price bid by the processor. Example: You bid \$750 per head on a 250 lb. hog and the processor bid is \$0.45 per pound. (The actual resale bid total will be calculated on the Sale Order for each animal.)

\$750.00 = your bid total before resale

\$0.45 x 250 = \$112.50 Resale credit paid by Processor for the animal

Your Bid – Processor Resale Credit = \$637.50 = your total amount due

- You may bid and keep the animal: In this case, using the prices in the example above you would pay the entire bid price of \$750.00. After the sale, you will designate how you want your meat cut & wrapped. Details of the cut & wrap processing fees will be provided. You will be notified of the delivery date to pick up your meat. Your total amount due would be the bid price of \$750 **plus** the cut & wrap fees, which will be owed to the processor at a later date.

COMMERCIAL HEIFER OR MEAT GOAT SALES:

- You may bid and “resale”: In this case, the heifer/goat is resold to a predetermined buyer and you pay the difference between your bid and the resale bid by the local ranch. Example: You bid \$2000 per head on a heifer and the resale bid is \$700/hd. (The actual resale bid total will be calculated on the Sale Order for each animal.)

\$2000.00 = your bid total before resale

\$700.00 Resale credit

Your Bid – Resale Credit = \$1300.00 = your total amount due

- You may bid and keep the animal: In this case, using the prices in the example above you would pay the entire bid price of \$2000.00.
 - Heifers/Meat Goats will be released to the buyer on Friday, February 11th from 11:30 – 12:30 PM. You would pick up the heifer/goat from the Livestock Barn at your own expense during this time.
 - If you purchased a meat goat and would like the meat processed: After the sale, you will designate how you want your meat cut & wrapped. Details of the cut & wrap fees will be provided. You will be notified of the delivery date to pick up your meat. Your total amount due would be the bid price **plus** the cut & wrap fees, which will be owed to the processor at a later date.